

CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

Carrier	AIG			Equitable		
	E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	iPipeline	AG Quick Ticket	e-App	Drop Ticket	
	Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	
	Products Available	Select-a-Term Value + Protector II Max Accumulator + II	All Single Life Products, Permanent and Term	All Single Life Products, Permanent and Term	All Term Products (excluding TermOne)	
	Face Amounts Available	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	
	Can Owner / Insured be different?	Yes	Yes	Yes	Yes	
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	iPipeline	LifeSpeed via Winflex Web, Connex, iPipeline, BGA customized link	iPipeline	iPipeline	
	Submission Method	Upload via Ipipeline Portal	Information transmitted to ExamOne for completion	Upload via Ipipeline Portal	Electronically Submitted to CRL for completion	
	iPipeline Account Required?	Yes	No	Yes	Yes	Not Currently Available
UNDERWRITING PROCESS	Express Underwriting Available?	No	No	No	No	
	Is Lab Free an option?	No	No	No	No	
	Paramed Exam / APS Ordering?	Carrier	Carrier	Agency	Vendor	
POLICY DELIVERY	Electronic Policy Available?	Yes	Yes	Yes	Yes	
	Electronic Signature Available?	Yes	Yes	Yes	Yes	
	Electronic Delivery Available?	Yes	Yes	No	No	
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes	Yes	No	
	Replacements Available?	Yes (Not in NY)	Yes (Not in NY)	Yes	Yes	
	Tele-Interview Fulfillment	Vendor	Vendor	N/A	Vendor	
	Customers Able to call in?	No	Yes	N/A	Yes	
	Phone Number	N/A	(888) 876-2407	N/A	(800) 474-8147	
	Program Material	iGo Eapp FAQs	E-Ticket Details	Electronic App Details	E-Ticket Details	
	States Not Available	NY	N/A	None	None	

Updated 12/2/20

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CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier	Foresters Financial			Global Atlantic		
		E-Application	E-Application	E-Ticket/Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	E-App	LiveApp	Not Currently Available	iGo	Not Currently Available	Paper Ticket
	Age Limits	Matches Standard Product Age Limits	Ages 50 - 75		Matches Standard Product Age Limits		Matches Standard Product Age Limits
	Products Available	All products except PlanRight	PlanRight		All Products Available		All Products Available
	Face Amounts Available	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits		Matches Standard Product Face Amount Limits		Matches Standard Product Face Amount Limits
	Can Owner / Insured be different?	Yes	No		Yes		Yes
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	E-App button on Foresters' Ezbiz site Ipipeline	Live App Portal		Insurance Tech - Firelight Platform		N/A
	Submission Method	Uploaded via Foresters Portal	Uploaded via Applcal Portal		Uploaded via Global Atlantic Portal		cin.team@gafg.com
	iPipeline Account Required?	No	No		No		No
UNDERWRITING PROCESS	Express Underwriting Available?	Yes (uses non-Med options only)	No		Yes		Yes
	Is Lab Free an option?	Yes (non-Med Products)	Yes		Yes		Yes
	Paramed Exam / APS Ordering?	N/A	N/A		Exam - Carrier APS - Agency		Exam - Carrier APS - Agency
POLICY DELIVERY	Electronic Policy Available?	Yes	Yes		No		No
	Electronic Signature Available?	Yes	Yes		Yes		Yes
	Electronic Delivery Available?	Yes	Yes		No		No
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes		Yes		Yes
	Replacements Available?	Yes	No		Yes		Yes
	Tele-Interview Fulfillment	N/A	Yes		Vendor		Vendor
	Customers Able to call in?	N/A	No		N/A		No
	Phone Number	N/A	Conference Call Required		N/A		N/A
	Program Material	Electronic App Details	Electronic App Details		Electronic App Details		-
	States Not Available	NY	NY		NY, MT		NY, MT

Updated 12/2/20

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CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier	John Hancock			Lincoln Financial		
		E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	iGo	JH Life eTicket	Paper Ticket	eApp	LincXpress & TermAccel	LincXpress
	Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits
	Products Available	All products	Term Only	All single life products	UL, SUL, IUL, SIUL, and Lincoln LifeElements Term	LifeElements Level Term, TermAccel, IUL, UL, SUL, VUL	LincXpress - All products except One Year Term, TermAccel and MoneyGuard
	Face Amounts Available	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	LincXpress - Standard Limits TermAccel: Max \$1M	Matches Standard Product Face Amount Limits
	Can Owner / Insured be different?	Yes	Yes	Yes	Yes *Maximum of a combination of 4 owners allowed; only 1 Trust with 3 Trustees allowed	Yes *Maximum of a combination of 4 owners allowed; only 1 Trust with 3 Trustees allowed	Yes
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	iPipeline or JHSalesHub.com	Custom Link Applicant iPipeline	N/A	iPipeline or Custom BGA Link	iPipeline or Custom BGA Link	N/A
	Submission Method	Application e-Submitted to John Hancock	e-Ticket Portal on BGA Site or iPipeline	Upload to JH Sales Hub or email app	Electronically Submitted to Lincoln	Electronically submitted via iPipeline or BGA Link	AINNB@LFG.com
	iPipeline Account Required?	Agents - Yes Agency - No (Can use JH Sales Hub)	Required for iPipeline Option	No	No	No	No
UNDERWRITING PROCESS	Express Underwriting Available?	No	Yes	Yes	No	LincXpress Only	No
	Is Lab Free an option?	No	Yes	Yes	N/A	Yes	N/A
	Paramed Exam / APS Ordering?	Agency	Exam - Carrier APS - Agency	Exam - Carrier APS - Agency	Agency	LincXpress - Agency TermAccel - Carrier	Agency
POLICY DELIVERY	Electronic Policy Available?	Yes	Yes	Yes	Yes	Yes	Yes
	Electronic Signature Available?	Yes	Yes	Yes	Yes	Yes	Yes
	Electronic Delivery Available?	Yes	Yes	Yes	Yes	Yes (TermAccel Requires eDelivery)	Yes
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes	Yes	Yes (Term can accept via credit card also)	Yes (Term can accept via credit card also)	Yes (Term can accept via credit card also)
	Replacements Available?	Yes (Not in NY)	Yes (Not in NY)	Yes (Not in NY)	Yes	Yes	Yes
	Tele-Interview Fulfillment	N/A	Vendor (APPS)	Vendor (APPS)	Carrier	Carrier	Carrier
	Customers Able to call in?	N/A	Yes	Yes	N/A	Yes	Yes
	Phone Number	N/A	(888) 782-7054	(844) 398-7343	N/A	(844) 398-7343	(844) 398-7343
	Program Material	Electronic App Details	E-Ticket Details	Paper Ticket Details	Electronic App Details	E-Ticket Details	Paper Ticket Details
	States Not Available	NY	NY	NY	N/A	NY	N/A

CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier	Mutual of Omaha			Nationwide		
		E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	iGo	Speed E-ticket	Speed E-ticket	iGO	Not Currently Available	Not Currently Available
	Age Limits	Matches Standard Product Age Limits	Age 18 - Product Max Age Limit	Age 18 - Product Max Age Limit	Ages 18 - 70		
	Products Available	All Express Products, Term Life Answers, Final Expense, Accidental Death, Children's Whole Life	Term Life Answers	Term Life Answers	All product except: CareMatters Survivorship IUL		
	Face Amounts Available	Matches Standard Product Face Amount Limits	\$100,000-\$5,000,000 Age 65+ limited to \$999,999	\$100,000-\$5,000,000 Age 65+ limited to \$999,999	Up to \$5,000,000		
	Can Owner / Insured be different?	Yes	No	No	Yes		
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	iPipeline or Mutual of Omaha Website	iPipeline or Mutual of Omaha Website	N/A	iPipeline / iGo		
	Submission Method	Electronically Submitted via iPipeline	Electronically transmitted to Exam One	Fax 800-395-9457	Electronically Submitted via iPipeline		
	iPipeline Account Required?	No	No	No	Yes		
UNDERWRITING PROCESS	Express Underwriting Available?	All Express Products, and Final Expense Only	Yes	No	Yes		
	Is Lab Free an option?	All Express Products, and Final Expense Only	Yes	No	Yes		
	Paramed Exam / APS Ordering?	Agency or Carrier, depending on set up	Carrier	Carrier	Exam - Carrier APS - Agency		
POLICY DELIVERY	Electronic Policy Available?	No	No	No	No		
	Electronic Signature Available?	Yes	Yes	No	Yes via iPipeline		
	Electronic Delivery Available?	No	No	No	No		
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes	Yes	Yes		
	Replacements Available?	Yes	Yes	Yes	Yes		
	Tele-Interview Fulfillment	Carrier	Vendor	Vendor	Vendor		
	Customers Able to call in?	N/A	Yes	Yes	N/A		
	Phone Number	N/A	1-844-486-8452	1-844-486-8452	N/A		
	Program Material	Electronic App Details	E-Ticket Details	Paper Ticket Details	Intelligent Underwriting		
	States Not Available	NY, AD not available in MA and MN	NY	NY	NY		

Updated 12/2/20

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CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

Carrier	New York Life			North American		
	E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	eLife	Not Currently Available	Not Currently Available	Not Currently Available	Not Currently Available
	Age Limits	Matches Standard Product Age Limits				
	Products Available	All Products				
	Face Amounts Available	Matches Standard Product Face Amount Limits				
	Can Owner / Insured be different?	Yes				
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	New York Life Website				
	Submission Method	Uploaded via New York Life Portal				
	iPipeline Account Required?	No				
UNDERWRITING PROCESS	Express Underwriting Available?	No				
	Is Lab Free an option?	N/A				
	Paramed Exam / APS Ordering?	N/A				
POLICY DELIVERY	Electronic Policy Available?	No				
	Electronic Signature Available?	No				
	Electronic Delivery Available?	No				
ADDITIONAL INFORMATION	Binding Coverage Available?	No				
	Replacements Available?	Yes				
	Tele-Interview Fulfillment	N/A				
	Customers Able to call in?	N/A				
	Phone Number	N/A				
	Program Material	Electronic App Details				
	States Not Available	N/A				

Updated 12/2/20

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CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier	Principal		Protective Life					
		E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket		
PROGRAM PARAMETERS	Name of Program	eApp / iGo	Drop Ticket	Not Currently Available	Not Currently Available	EZApp	Paper PreApp		
	Age Limits	Matches Standard Product Age Limits	Matches Standard Product Age Limits			Age 18 - 80	Age 18 - 80		
	Products Available	All Products Excluding Variable Products	Term Only			All Products	All Products		
	Face Amounts Available	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits Required for Term ≤ \$1,000,000			\$10,000,000	\$10,000,000		
	Can Owner / Insured be different?	Yes	Yes			Yes	Yes		
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	Principal Website, BGA specific Link, ExamOne or iPipeline	Principal Website or BGA Website			Not Currently Available	Not Currently Available	Protective Website, BGA Specific Link or iPipeline, Applincnt, Ebix, IXN	N/A
	Submission Method	PrincipalBusiness@exchange.principal.com						Electronically transmitted to Protective	Fax: 888-615-9619 Email: nbapps@protective.com
	iPipeline Account Required?	No	No					Yes, if using IGo, No for others	No
UNDERWRITING PROCESS	Express Underwriting Available?	Yes	Yes			Not Currently Available	Not Currently Available	Yes, for all platforms	No
	Is Lab Free an option?	Yes	Yes					Yes, for all platforms	No
	Paramed Exam / APS Ordering?	Set up at time of BGA appointment if required	Set up at time of BGA appointment if required					Carrier	Carrier
POLICY DELIVERY	Electronic Policy Available?	Yes	Yes			Not Currently Available	Not Currently Available	Yes	Yes
	Electronic Signature Available?	Prior to delivery only	Prior to delivery only					Yes	Yes
	Electronic Delivery Available?	Yes (Term Only) Not Available in NY	Yes (Term Only) Not Available in NY					Yes	Yes
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes			Not Currently Available	Not Currently Available	Yes	Yes
	Replacements Available?	Yes	Yes					Yes	Yes
	Tele-Interview Fulfillment	Carrier	Carrier					Carrier	Carrier
	Customers Able to call in?	N/A	No					Yes	Yes
	Phone Number	N/A	N/A					888-800-6608	888-800-6608
	Program Material	Electronic App Details	E-Ticket Details					E-Ticket Details	Paper Ticket Details
	States Not Available	NY	NY					NY	NY

CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier	Prudential			Securian Financial		
		E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	e-App	FastApp	Pru Xpress	eApp	Drop Ticket	Not Currently Available
	Age Limits	Matches Standard Product Age Limits (No Juveniles)	Matches Standard Product Age Limits (No Juveniles)	Matches Standard Product Age Limits	Matches Standard Product Age Limits	Matches standard product age limits	
	Products Available	All UL and Term Products NO VUL NO Survivorship NO Pru TermOne	Term only	All Products Except Survivorship	All (NY has Term Only)	Advantage Elite Select (Term Only)	
	Face Amounts Available	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits	Matches Standard Product Face Amount Limits Required for Term ≤ \$500,000	All face amounts available Required for \$250,000 and under on Term, Eclipse Accumulator IUL, Eclipse Protector II IUL, Value Protection IUL	All face amounts available	
	Can Owner / Insured be different?	Yes	Yes	Yes	Yes	Yes	
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	Ipipeline PruXpress Paperless Solutions	Ipipeline ExpressComplete	N/A	Securian Website or iPipeline	Securian Website or iPipeline	
	Submission Method	Electronically submitted via iPipeline	Electronically transmitted to Prudential	PruAIN@prudential.com	Electronically submitted via Ipipeline or Securian Link	Electronically submitted via Ipipeline or Securian Link	
	iPipeline Account Required?	Yes if using iGo	Yes if using iGo	N/A	No	No	
UNDERWRITING PROCESS	Express Underwriting Available?	Yes, ONLY if using Pru Xpress Worksheet and no exam order	Yes, ONLY if no exam order	Yes, ONLY if using Pru Xpress Worksheet and no exam order	WriteFit and WriteFit Express Require eApp	Yes	
	Is Lab Free an option?	Yes, ONLY is using Pru Xpress Worksheet and no exam order	Yes, ONLY if no exam order	Yes, ONLY is using Pru Xpress Worksheet and no exam order	Yes	Yes	
	Paramed Exam / APS Ordering?	Agent or Carrier	Carrier	Agent or Carrier	Carrier	Carrier	
POLICY DELIVERY	Electronic Policy Available?	Yes - Term Only	Yes - Term Only	Yes - Term Only	Yes	Yes	
	Electronic Signature Available?	Yes - Term Only	Yes - Term Only	Yes - Term Only	Yes	Yes	
	Electronic Delivery Available?	Yes - Term Only	Yes - Term Only	Yes - Term Only	Yes (select products only)	Yes	
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes	Yes	Yes	Yes (temporarily unavailable)	No	
	Replacements Available?	Yes	Yes - Except NY	Yes	Yes	No	
	Tele-Interview Fulfillment	EMSI	EMSI	Hooper Holmes	Exam One	APPS	
	Customers Able to call in?	N/A	No	No	N/A	Yes	
	Phone Number	N/A	N/A	N/A	N/A	866-824-0495	
	Program Material	Electronic App Details	E-Ticket Details	Paper Ticket Details	Electronic App Details	E-Ticket Details	
	States Not Available	N/A	N/A	N/A	N/A	CA, D.C., DE, FL, ND, SD and NY	

Updated 12/2/20

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CARRIER EAPP, ETICKET AND PAPER TICKET PLATFORM DETAILS

	Carrier		Symetra		Transamerica		
		E-Application	E-Ticket	Paper Ticket	E-Application	E-Ticket	Paper Ticket
PROGRAM PARAMETERS	Name of Program	iPipeline- IGO	Not Currently Available	Not Currently Available	eApp	Not Currently Available	Not Currently Available
	Age Limits	Matches Standard Term Product Limits			Matches Standard Product Age Limits		
	Products Available	Accumulation IUL Protection IUL Symetra Term			Trendsetter LB Trendsetter Super		
	Face Amounts Available	Matches Standard Product Face Amount Limits			Matches Standard Product Face Amount Limits		
	Can Owner / Insured be different?	Yes			Yes		
APPLICATION SUBMISSION	Electronic Application / Ticket Platforms Supported	iPipeline- IGO			Transamerica Website		
	Submission Method	Electronically submitted via iPipeline			Electronically Submitted to Transamerica		
	iPipeline Account Required?	Yes			No		
UNDERWRITING PROCESS	Express Underwriting Available?	No			Yes, Trendsetter LB is Non-Med up to \$249,999 through age 60		
	Is Lab Free an option?	No			Yes, Trendsetter LB is Non-Med up to \$249,999 through age 60		
	Paramed Exam / APS Ordering?	N/A			Exam - Agency APS - Transamerica		
POLICY DELIVER	Electronic Policy Available?	Yes			No		
	Electronic Signature Available?	Yes			Yes		
	Electronic Delivery Available?	Yes			Yes		
ADDITIONAL INFORMATION	Binding Coverage Available?	Yes			Yes		
	Replacements Available?	Yes			Yes		
	Tele-Interview Fulfillment	No			N/A		
	Customers Able to call in?	N/A			N/A		
	Phone Number	N/A			N/A		
	Program Material	Electronic App Details			Electronic App Details		
	States Not Available	NY			LB: MA & NY Super: NY		