

| |
|---------------------|
| For Office Use Only |
| Date: _____ |
| Carrier: _____ |
| Rep: _____ |

T: 631-730-8262
F: 866-275-7847

mbwinsurance.com

72 Blueberry Ridge Drive
Holtsville, NY 11742

Long-Term Care Quote Request

| | | | |
|--------------------------|-------------------|---|---|
| Producer Name | Phone Number | | |
| Firm | Fax Number | | |
| Email Address | Quote needed by | / | / |
| Street, City, State, Zip | Quote needs to be | <input type="checkbox"/> Faxed <input type="checkbox"/> Mailed <input type="checkbox"/> Emailed | |

Client Information

Please check box if married, but spouse is not applying for coverage.

| | Client | Spouse |
|--|---|---|
| Client Name | | |
| Date of Birth | | |
| State of Residence | | |
| Risk Class – will assume standard if not indicated | <input type="checkbox"/> Preferred <input type="checkbox"/> Standard (not available with all carriers) | <input type="checkbox"/> Preferred <input type="checkbox"/> Standard (not available with all carriers) |
| | <input type="checkbox"/> Nonsmoker <input type="checkbox"/> Smoker | <input type="checkbox"/> Nonsmoker <input type="checkbox"/> Smoker |
| Prescriptions and Dosage | | |
| Medical Conditions or recent hospitalization <i>If yes, please list details</i> | | |

Client(s) annual premium budget: \$ _____ Date quote is being presented to client: _____

Plan Design

*(Please note average daily cost of **private** nursing home for 2014: Washington \$280; Oregon \$265; Missouri \$164; Hawaii \$370; Alaska \$660; Idaho \$233; California \$285; Montana \$216; Utah \$200; Texas \$180; Arizona \$233; New Mexico \$227)*

| | Client | Spouse |
|---------------------------------|--|--|
| Daily or Monthly Benefit Amount | \$ | \$ |
| Waiting Period* | <input type="checkbox"/> 30 day <input type="checkbox"/> 60 day <input type="checkbox"/> 90 day <input type="checkbox"/> 100 day <input type="checkbox"/> 180 day <input type="checkbox"/> 365 day | <input type="checkbox"/> 30 day <input type="checkbox"/> 60 day <input type="checkbox"/> 90 day <input type="checkbox"/> 100 day <input type="checkbox"/> 180 day <input type="checkbox"/> 365 day |
| Benefit Period* | <input type="checkbox"/> 2 year <input type="checkbox"/> 3 year <input type="checkbox"/> 4 year <input type="checkbox"/> 5 year <input type="checkbox"/> 6 year <input type="checkbox"/> Longest available | <input type="checkbox"/> 2 year <input type="checkbox"/> 3 year <input type="checkbox"/> 4 year <input type="checkbox"/> 5 year <input type="checkbox"/> 6 year <input type="checkbox"/> Longest available |
| Inflation Protection | <input type="checkbox"/> 3% Compound <input type="checkbox"/> 5% Compound <input type="checkbox"/> 5% Simple <input type="checkbox"/> None | Zero Day Elimination Period for Home Care |
| Shared Care Option | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |

*Exact waiting period and benefit period varies by carrier

Quote Received

Please email or fax to:
M. Williamson Insurance – LTC Department
illustrations@mbwinsurance.com or 866.275.7847 fax

Complete this Long-Term Care form and fax back to 866-275-7847

1. Applicant's name: _____ Date: _____

Date of birth _____ Gender: _____

State of residence: _____ Height: _____ Weight: _____

2. Has the applicant used tobacco products in the last 12 months? Yes No
 3. Has the applicant previously applied for LTC and been declined, postponed or rated? Yes No

If yes, please provide detail: _____

4. Within the last five years, have you received medical advice, diagnosis or treatment, or consulted with a member of the medical profession for any of the following conditions (check box and circle conditions):

| | |
|--|--|
| Circulatory Disorders: Aneurysm, Cardiomyopathy, Carotid Artery Disease, Congestive Heart Failure, Coronary Artery Disease, Embolisms, Heart Arrhythmias, High Blood Pressure, Peripheral Vascular Disease, Stroke, Transient Ischemic Attack, Valvular Disease | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Endocrine and Pituitary Disorders: Diabetes, Pancreatitis | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Cancers: Leukemia, Lymphoma, Melanoma, Sarcomas, Squamous Cell, Tumors | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Genitourinary Disorders: Bladder Disorders, Incontinence, Kidney Failure, Prostate Disorders, Renal Insufficiency | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Gastrointestinal Disorders: Cirrhosis, Crohn's Disease, Hepatitis, Liver Disorders, Ulcerative Colitis | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Neurological Disorders: Anxiety, Chronic Fatigue Syndrome, Depression, Mental Illness, Neuropathy, Seizures, Tremors | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Blood Disorders: Anemia, Hemochromatosis, Polycythemia Vera, Thrombocytopenia | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Musculoskeletal Disorders: Arthritis, Degenerative Joint Disease, Fibromyalgia, Fractures, Lupus, Osteoarthritis, Osteopenia, Osteoporosis, Paralysis, Polymyalgia Rheumatica, Rheumatoid Arthritis, Scoliosis, Spinal Stenosis | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Respiratory Disorders: Asbestosis, Asthma, Bronchiectasis, Bronchitis, Chronic Obstructive Pulmonary Disease, Emphysema, Sarcoidosis, Sleep Apnea | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Eye & Ear Disorders: Glaucoma, Macular Degeneration, Meniere's/Vertigo, Retinitis Pigmentosa | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Substance Abuse: Alcoholism, Drug dependency, Illicit drug use | <input type="checkbox"/> Yes <input type="checkbox"/> No |

5. Does the applicant currently use any assistive or mechanical devices? Yes No

6. Has the applicant ever received home health care, been confined to a nursing home, or rehabilitation center? Yes No

7. Does the applicant require human assistance or supervision in performing any of your activities of daily living (bathing, dressing, transferring, toileting, continence, eating)? Yes No

8. Has the applicant had a complete exam within the past 18 months? Yes No

9. Is the applicant currently receiving disability benefits? Yes No

9a. If yes, Group or Individual? % Income Replacement: _____ % Social Security?: _____

10. Does the applicant see any specialists? If so, for what reason? Yes No

11. Are you currently receiving physical therapy or have you been advised to start? If so, for what reason? Yes No

12. Does the applicant have any pending surgeries, tests or treatments? If yes, explain: Yes No

DETAILS TO QUESTIONS 3-6:

Q# _____ Diagnosis _____ Diagnosis date _____ Treatment dates _____

Q# _____ Diagnosis _____ Diagnosis date _____ Treatment dates _____

Q# _____ Diagnosis _____ Diagnosis date _____ Treatment dates _____

| Medications | Reason | Amount/Dosage | Frequency | How Long |
|-------------|--------|---------------|-----------|----------|
| | | | | |
| | | | | |
| | | | | |

Producer name: _____ Phone: _____ Fax: _____